



Decorative Hardwoods Association
42777 Trade West Drive, Sterling, VA 20166
703/435-2900; Fax: 703/435-2537; Web: www.decorativehardwoods.org

2026 DHA Dues Report and Membership Application

Applicant Information:

Company Name

Company Address

Web Site

City, State and ZIP Code

Phone

Principal Contact

FAX

E-mail

Membership Category (Mark all that are applicable):

Manufacturers: Hardwood Plywood

Veneer Rotary

Veneer Spliced

Engineered Flooring

Veneer Sliced

Veneer Distribution/Sales

Supplier

Distributor (Stocking)

Professional Individual

Sales Representative

Associate (Fabricator)

*** Please complete the applicable calculation form to calculate dues rates; please indicate external sales only, not internal transfers**

Total Dues for 2026: \$ _____

Please Check Payment Preference: Annual Semi-Annual Quarterly Monthly

Other Contact Information:

If others in your company would like to receive information from DHA, please give us their name and e-mail.

Name

E-Mail Address

Technical _____

Forestry _____

Market and Product Promotion _____

Public Policy Advocacy _____

Economic and Statistics Reporting _____

Member who encouraged you to join: Name _____ Company _____

For our continuing members, we thank you for your support!

****I declare that this report has been completed/examined by me and is, to the best of my knowledge and belief, true, correct and complete.**

Signature

Title

Date

CALCULATION FORM FOR HWPW AND EWF MANUFACTURERS

Example: For a \$75 million HWPW Manufacturer:

The first \$50 x \$500 = \$25,000

The next \$25 x \$350 = \$8,750

TOTAL = \$33,750

Example: For a \$15 million EWF Manufacturer:

\$15 x \$275 = \$4,125

Example: For a \$15 million HWPW Manufacturer:

\$15 x \$500 = \$7,500

Hardwood Plywood Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x\$500/million	_____
\$51 - \$150	x\$350/million	+ _____
\$151 - \$250	x\$250/million	+ _____
\$251 & above (no cap)	x\$150/million	+ _____
	Total Dues Amount	\$ _____

Engineered Wood Flooring Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x\$275/million	_____
\$51 - \$150	x\$193/million	+ _____
\$151 - \$250	x\$138/million	+ _____
\$251 & above (no cap)	x\$83/million	+ _____
	TOTAL Dues Amount:	_____

CALCULATION FORM FOR SUPPLIERS/DISTRIBUTORS/SALES REPS & ASSOC

Raw Material Suppliers (Excluding hardwood veneer and hardwood veneer core plywood) \$5,000

Other Suppliers

(Include only sales to North American HWPW, EWF and Veneer manufacturers)

<u>Annual Sales (in millions of \$)</u>	<u>Annual Dues Rate</u>	<u>Calculated Amount</u>
0 - \$2.5million	\$1000 min	<u>\$1000</u>
\$ 2.5- \$12	x\$400/million	_____
\$13 & above	\$5000	<u>\$5000</u>
	Dues Amount:	_____
	TOTAL Dues Amount:	\$ _____

Building Material Distributors

Annual fee of \$2,000.00

Flooring Distributors

Annual fee of \$1000.00

Sales Representative(Hardwood Plywood/Veneer Sales Agent) Members

Annual fee of \$2,000.00

Associates/Fabricators

Annual fee of \$1000.00

Professional Individual

Annual fee of \$500.00

Academic Free

CALCULATION FORM VENEER MANUFACTURERS

Example: For a \$100 million Veneer Manufacturer:

The first \$25 x \$275 = \$6,875

The next \$50 x \$220 = \$11,000

The next \$25 x \$165 = \$4,125

TOTAL = \$22,000

Example: For a \$15 million Veneer Manufacturer:

\$15 x \$275 = \$4,125

Veneer Manufacturers, Distributors & Sales

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million (additive)</u>	<u>Calculated Amount</u>
0 – \$25	x\$275/million	_____
\$26 – \$50	x\$220/million	+ _____
\$51 – \$150	x\$165/million	+ _____
\$151 – \$250	x\$110/million	+ _____
\$251 & above (no cap)	x\$55/million	+ _____
	Dues Amount:	_____
	Veneer Division Dues:	+ <u>180.00</u>
	TOTAL Dues Amount:	\$ _____

Veneer Division Dues:
\$180.00 annual dues