



Decorative Hardwoods Association  
42777 Trade West Drive, Sterling, VA 20166  
703/435-2900; Fax: 703/435-2537; Web: [www.decorativehardwoods.org](http://www.decorativehardwoods.org)

## 2026 DHA Dues Report and Membership Application

### Applicant Information:

Company Name

Company Address

Web Site

City, State and ZIP Code

Phone

Principal Contact

FAX

E-mail

### Membership Category (Mark all that are applicable):

Manufacturers: Hardwood Plywood

Engineered Flooring

Veneer Rotary

Veneer Sliced

Veneer Spliced

Veneer Distribution/Sales

Supplier

Distributor (Stocking)

Professional Individual

Sales Representative

Associate (Fabricator)

*\* Please complete the applicable calculation form to calculate dues rates; please indicate external sales only, not internal transfers*

Total Dues for 2026: \$ \_\_\_\_\_

Please Check Payment Preference: Annual      Semi-Annual      Quarterly      Monthly

### Other Contact Information:

If others in your company would like to receive information from DHA, please give us their name and e-mail.

Name

E-Mail Address

Technical \_\_\_\_\_

Forestry \_\_\_\_\_

Market and Product Promotion \_\_\_\_\_

Public Policy Advocacy \_\_\_\_\_

Economic and Statistics Reporting \_\_\_\_\_

Member who encouraged you to join: Name \_\_\_\_\_ Company \_\_\_\_\_

*For our continuing members, we thank you for your support!*

**\*\*I declare that this report has been completed/examined by me and is, to the best of my knowledge and belief, true, correct and complete.**

Signature \_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

## CALCULATION FORM FOR HWPW AND EWF MANUFACTURERS

Example: For a \$75 million HWPW Manufacturer:

The first \$50 x \$500 = \$25,000

The next \$25 x \$350 = \$8,750

TOTAL = \$33,750

Example: For a \$15 million EWF Manufacturer:

\$15 x \$275 = \$4,125

Example: For a \$15 million HWPW Manufacturer:

\$15 x \$500 = \$7,500

### Hardwood Plywood Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x\$500/million	_____
\$51 - \$150	x\$350/million	+ _____
\$151 - \$250	x\$250/million	+ _____
\$251 & above (no cap)	x\$150/million	+ _____
	Total Dues Amount	\$ _____

### Engineered Wood Flooring Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x\$275/million	_____
\$51 - \$150	x\$193/million	+ _____
\$151 - \$250	x\$138/million	+ _____
\$251 & above (no cap)	x\$83/million	+ _____
	TOTAL Dues Amount:	_____

## CALCULATION FORM FOR SUPPLIERS/DISTRIBUTORS/SALES REPS & ASSOC

Raw Material Suppliers (Excluding hardwood veneer and hardwood veneer core plywood)    \$7,500

### Other Suppliers

(Include only sales to North American HWPW, EWF and Veneer manufacturers)

<u>Annual Sales (in millions of \$)</u>	<u>Annual Dues Rate</u>	<u>Calculated Amount</u>
0 - \$2.5million	\$1000 min	<u>\$1000</u>
\$ 2.5- \$12	x\$400/million	_____
\$13 & above	\$5000	<u>\$5000</u>
	Dues Amount:	_____
	TOTAL Dues Amount:	\$ _____

Building Material Distributors

Annual fee of \$2,000.00

Flooring Distributors

Annual fee of \$1000.00

Sales Representative(Hardwood Plywood/Veneer Sales Agent) Members

Annual fee of \$2,000.00

Associates/Fabricators

Annual fee of \$1000.00

Professional Individual

Annual fee of \$500.00

Academic Free

**CALCULATION FORM VENEER MANUFACTURERS**

Example: For a \$100 million Veneer Manufacturer:

The first \$25 x \$275 = \$6,875

The next \$50 x \$220 = \$11,000

The next \$25 x \$165 = \$4,125

TOTAL = \$22,000

Example: For a \$15 million Veneer Manufacturer:

\$15 x \$275 = \$4,125

Veneer Manufacturers, Distributors & Sales

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million (additive)</u>	<u>Calculated Amount</u>
0 – \$25	x\$275/million	_____
\$26 – \$50	x\$220/million	+ _____
\$51 – \$150	x\$165/million	+ _____
\$151 – \$250	x\$110/million	+ _____
\$251 & above (no cap)	x\$55/million	+ _____
	Dues Amount:	_____
	Veneer Division Dues:	+ <u>180.00</u>
	TOTAL Dues Amount:	\$ _____

Veneer Division Dues:  
\$180.00 annual dues