



Decorative Hardwoods Association
42777 Trade West Drive, Sterling, VA 20166
Tel: 703-435-2900 | Fax: 703-435-2537 | www.decorativehardwoods.org

2025 DHA Membership Application

Email completed form to EMentel@decorativehardwoods.org

Applicant Information:

Company Name, Web Site, Phone, FAX, Company Address, City, State and ZIP Code, Principal Contact, E-mail

Membership Category (Mark all that are applicable):

- Manufacturers: Hardwood Plywood, Engineered Flooring, Veneer Rotary, Veneer Sliced, Veneer Spliced, Veneer Distribution/Sales

- Supplier, Sales Representative, Distributor (Stocking), Associate (Fabricator), Professional Individual

\* Please complete the applicable calculation form to calculate dues rates; please indicate external sales only, not internal transfers

Total Dues for 2025: \$

Please Check Payment Preference: Annual, Semi-Annual, Quarterly, Monthly

Other Contact Information:

If others in your company would like to receive information from DHA, please give us their name and e-mail.

Name, E-Mail Address, Technical, Forestry, Market and Product Promotion, Public Policy Advocacy, Economic and Statistics Reporting

Member who encouraged you to join: Name, Company

For our continuing members, we thank you for your support!

\*\*I declare that this report has been completed/examined by me and is, to the best of my knowledge and belief, true, correct and complete.

Signature, Title, Date

As you know, DHA supports the Real American Hardwood Campaign (RAHC). The Board of Directors asks that members consider company contributions to the Real American Hardwood Campaign to increase promotion of hardwoods. The Campaign has included TV advertising on the Magnolia network reaching millions of consumers as they think about the design and improvement of their homes.

[Donate Online](#)

[Donate by Mail](#)

### CALCULATION FORM FOR HWPW AND EWF MANUFACTURERS

*Example: For a \$75 million HWPW Manufacturer:  
 The first \$50 x \$500 = \$25,000  
 The next \$25 x \$350 = \$8,750  
 TOTAL = \$33,750*

*Example: For a \$15 million EWF Manufacturer:  
 \$15 x \$275 = \$4,125*

*Example: For a \$15 million HWPW Manufacturer:  
 \$15 x \$500 = \$7,500*

Hardwood Plywood Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x\$500/million	_____
\$51 - \$150	x\$350/million	+ _____
\$151 - \$250	x\$250/million	+ _____
\$251 & above (no cap)	x\$150/million	+ _____
	<b>Total Dues Amount</b>	<b>\$ _____</b>

Engineered Wood Flooring Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x\$275/million	_____
\$51 - \$150	x\$193/million	+ _____
\$151 - \$250	x\$138/million	+ _____
\$251 & above (no cap)	x\$83/million	+ _____
	<b>TOTAL Dues Amount:</b>	<b>_____</b>

## CALCULATION FORM FOR SUPPLIERS/DISTRIBUTORS/SALES REPS & ASSOC

### Suppliers

(Include only sales to North American HWPW, EWF and Veneer manufacturers)

<u>Annual Sales (in millions of \$)</u>	<u>Annual Dues Rate</u>	<u>Calculated Amount</u>
0 - \$2	\$500.00	<u>\$500.00</u>
\$2 - \$12	x\$250/million	_____
\$13 & above	\$3,000	<u>\$3,000 max</u>

### Building Material Distributors

Annual fee of \$1,000.00

### Flooring Distributors

Annual fee of \$500.00

### Sales Representative(Hardwood Plywood/Veneer Sales Agent) Members

Annual fee of \$1,000.00

### Associates/Fabricators

Annual fee of \$500.00

### Professional Individual

Annual fee of \$50.00

## CALCULATION FORM VENEER MANUFACTURERS

Example: For a \$100 million Veneer Manufacturer:

The first \$25 x \$275 = \$6,875  
 The next \$50 x \$220 = \$11,000  
 The next \$25 x \$165 = \$4,125  
 TOTAL = \$22,000

Example: For a \$15 million Veneer Manufacturer:

\$15 x \$275 = \$4,125

### Veneer Manufacturers, Distributors & Sales

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million (additive)</u>	<u>Calculated Amount</u>
0 – \$25	x\$275/million	_____
\$26 – \$50	x\$220/million	+ _____
\$51 – \$150	x\$165/million	+ _____
\$151 - \$250	x\$110/million	+ _____
\$251 & above (no cap)	x\$55/million	+ _____
	Dues Amount:	_____
	Veneer Division Dues:	+ <u>180.00</u>
	TOTAL Dues Amount:	\$ _____

Veneer Division Dues:  
\$180.00 annual dues

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