



DECORATIVE HARDWOODS MEMBERSHIP APPLICATION(2019)

Applicant Information:

Company Name

Company Address

Web Site

City, State and ZIP Code

Phone

Principal Contact

FAX

E-mail

Did a member encourage you to join? *If yes:* Name _____ Company _____

Membership Category (Mark all that are applicable):

Manufacturers:

- Hardwood Plywood
- Veneer Rotary
- Veneer Spliced

- Engineered Flooring
- Veneer Sliced
- Veneer Distribution/Sales

Other:

- Supplier
- Sales Representative
- Professional Individual
- Distributor (Stocking)
- Associate (Fabricator)

If others in your company would like to receive information from DHA, please fill below:

Name:

E-Mail Address:

Technical _____

Forestry _____

Market and Product Promotion _____

Public Policy Advocacy _____

Economic and Statistics Reporting _____

Total Dues for 2019: \$ _____ *(Please complete the applicable calculation form on pages 2-3 to calculate dues rates. Please indicate external sales only, not internal transfers)*

Check Payment Preference: Annual Semi-Annual Quarterly Monthly

For our continuing members, we thank you for your support!

****I declare that this report has been completed/examined by me and is, to the best of my knowledge and belief, true, correct and complete.**

Signature

Title

Date

- CALCULATION FORM - HARDWOOD PLYWOOD & ENGINEERED WOOD FLOORING MANUFACTURERS

Example: For a \$75 million HWPW Manufacturer
 The first \$50 x \$500 = \$25,000
 The next \$25 x \$350 = \$ 8,750
 Total = \$33,750

Example: For a \$15 million EWF Manufacturer
 \$15 x \$250 = \$3,750

Example: For a \$15 million HWPW Manufacturer
 \$15 x \$500 = \$7,500

Hardwood Plywood Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x \$500/million	_____
\$51 – \$150	x\$350/million	+ _____
\$151 – \$250	x\$250/million	+ _____
\$251 & above (no cap)	x\$150/million	+ _____
	Dues Amount:	_____
	Add division dues:	+ _____
	Total Dues Amount	\$ _____

HWPW Division Dues:
 Stock Panel – 8% of base dues
 Made-to-Size – 11% of base due
 Pre-Finished – 17% of base dues

Engineered Wood Flooring Manufacturers

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million</u>	<u>Calculated Amount</u>
0 - \$50	x \$250/million	_____
\$51 - \$150	x \$175/million	+ _____
\$151 – \$250	x \$125/million	+ _____
\$251 & above (no cap)	x\$75/million	+ _____
	TOTAL Dues Amount:	_____

- CALCULATION FORM - SUPPLIERS, DISTRIBUTORS/SALES REPS & ASSOC

Suppliers

(Include only sales to North American HWPW, EWF and Veneer manufacturers)

<u>Annual Sales (in millions of \$)</u>	<u>Annual Dues Rate</u>	<u>Calculated Amount</u>
0 - \$2	\$500.00	<u>\$500.00</u>
\$2 - \$12	x\$250/million	_____
\$13 & above	\$3,000	<u>\$3,000 max</u>

Other:

Building Material Distributors

Annual fee of **\$1,000.00**

Flooring Distributors

Annual fee of **\$500.00**

Sales Representative (Hardwood

Plywood/Veneer Sales Agent)

Annual fee of **\$1,000.00**

Associates/Fabricators

Annual fee of **\$500.00**

Professional Individual

Annual fee of **\$50.00**

- CALCULATION FORM - VENEER MANUFACTURERS

Example: For a \$100 million Veneer Manufacturer

The first \$25 x \$250 = \$6,250

The next \$50 x \$200 = \$10,000

The next \$25 x \$150 = \$3,750

Total = \$20,000

Example: For a \$15 million Veneer Manufacturer

\$15 x \$250 = \$3,750

Veneer Manufacturers, Distributors & Sales

<u>Annual Sales (in millions of \$)</u>	<u>Dues Rate per million (additive)</u>	<u>Calculated Amount</u>
0 - \$25	x \$250/million	_____
\$26 - \$50	x\$200/million	+ _____
\$51 - \$150	x\$150/million	+ _____
\$151 - \$250	x\$100/million	+ _____
\$251 & above (no cap)	x\$50/million	+ _____

Dues Amount: _____

Veneer Division Dues: + 180.00

TOTAL Dues Amount: \$ _____

**Veneer Division Dues:
\$180.00 annual dues**